

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

17 November 2015

District 1 Supervisor John Bell Crosby
District 2 Supervisor John Howland
District 3 Supervisor Gerald Steen
District 4 Supervisor Karl Banks
District 5 Supervisor Paul Griffin

Subject: Award bid for 13 L-3 Mobile Vision In-Car Camera Systems to TCSware Inc.

Gentlemen:

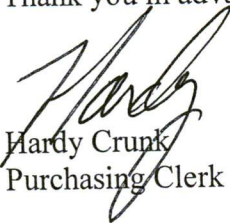
The Board previously authorized advertising with restrictive specifications for one or more L-3 Mobile Vision Flashback 3 In-Car Video Camera Systems with accessories and peripheral equipment. Two bids were received, only one of which meets the specifications.

Madison County Chief Deputy Jeremy Williams has requested to purchase thirteen of the camera systems for use on the department's recently ordered new vehicles.

I recommend that the Board take the following action:

1. Reject the bid of Digital Ally, Inc. for submitting a bid for a brand other than L-3 Mobile Vision and for adding a non-requested "software" line to the required bid form.
2. Award the bid for thirteen L-3 Mobile Vision Flashback 3 In-Car Video Camera Systems with accessories and peripheral equipment to TCSware Inc. at a price of \$5,040.11 each, for a total purchase price of \$65,521.43.

Thank you in advance for your consideration of the above recommendation,


Hardy Crunk
Purchasing Clerk

Requisition 0160137 Date 11/17/2015
MADISON COUNTY
P O BOX 608
CANTON, MS. 39046
(601)859-8241 (601)948-3897 JX
REFER TO PURCHASING OFFICE

MADISON CO SHERIFF'S DEPT
JEREMY WILLIAMS

Vendor: 15380
TCSWARE, INC.
3599 OLD BRANDON ROAD

Ship To: VIA:
MADISON COUNTY SHERIFF'S DEPT
2941 HWY 51

PEARL MS 39208

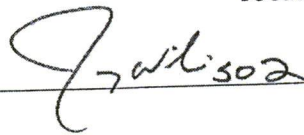
CANTON, MS

Quantity	Description of Supplies, Equip, Srvc	Unit Cost	EA	Extended
13.00	402200919 FLASHBACK 3 IN CAR CAMER	5040.11	EA	65521.43

Total

\$65,521.43

Approved By: _____



Madison County, Mississippi

One or More L-3 Mobile Vision In-Car Camera Systems

Bid Due Date: 10 A.M. Tuesday, 17 November 2015

Madison County Chancery Clerk's Office

Madison County Chancery Courthouse

Rooms 225-227, Second Floor

146 West Center Street, Canton, Mississippi 39046

SPECIFICATIONS AND BID SHEET

L-3 MOBILE VISION IN-CAR VIDEO CAMERA SYSTEM

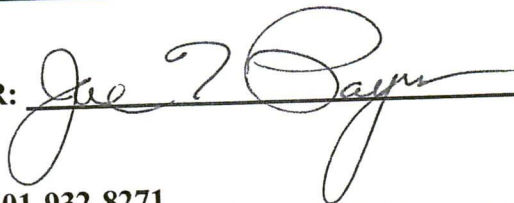
L-3 Mobile Vision Flashback 3 In-Car Video System Assembly, including DVR, 64 GB SD card, VLP2 Mic Transmitter and Dock, Office Charging Belt, Belt Clip, Lapel Mic, GPS/WLAN, NiteWatch Camera, 3.5 TFT Color Monitor, all mounts and cables, two-years parts and labor warranty, shipping and handling, and installation in car.

BID AMOUNT MUST BE FOR ONE UNIT: \$5,040.11

COUNTY WILL DETERMINE NUMBER OF UNITS TO BE PURCHASED AT TIME OF AWARD OF BID.

NAME OF BIDDER: TCSware Inc.

SIGNATURE OF BIDDER:



BIDDER TELEPHONE: 601-932-8271

BIDDER EMAIL ADDRESS: jpayne@tcsware.com

Madison County, Mississippi

One or More L-3 Mobile Vision In-Car Camera Systems

Bid Due Date: 10 A.M. Tuesday, 17 November 2015
Madison County Chancery Clerk's Office
Madison County Chancery Courthouse
Rooms 225-227, Second Floor
146 West Center Street, Canton, Mississippi 39046

SPECIFICATIONS AND BID SHEET

L-3 MOBILE VISION IN-CAR VIDEO CAMERA SYSTEM

L-3 Mobile Vision Flashback 3 In-Car Video System Assembly, including DVR, 64 GB SD card, VLP2 Mic Transmitter and Dock, Office Charging Belt, Belt Clip, Lapel Mic, GPS/WLAN, NiteWatch Camera, 3.5 TFT Color Monitor, all mounts and cables, two-years parts and labor warranty, shipping and handling, and installation in car.

BID AMOUNT MUST BE FOR ONE UNIT: \$3845.00

One time Software Purchase: \$595.00, \$1595.00 or \$1795.00 (Only one needed)

**COUNTY WILL DETERMINE NUMBER OF UNITS TO BE PURCHASED AT
TIME OF AWARD OF BID.**

NAME OF BIDDER: Digital Ally, Inc.

SIGNATURE OF BIDDER: Heath Bideau /Heath Bideau

BIDDER TELEPHONE: 913-814-7774

BIDDER EMAIL ADDRESS: bids@digitalallyinc.com

Madison County Chancery Clerk's Office
Madison County Chancery Courthouse
Rooms 225-227, Second Floor
146 West Center St.
Canton, MS 39046

Digital Ally, Inc. is pleased to participate in Madison County's request for proposals for **In-Car Camera Systems**. Digital Ally has the experience necessary to successfully furnish Madison County with a quality Digital In-Car Video System, to include everything from the In-Car components to video management back end software.

Although the bid request calls directly for L-3 Mobile Vision systems, Digital Ally can provide Madison County with an extremely high quality In-Car system at a fraction of the cost of a L-3 Mobile Vision Flashback 3 System. Our high quality products combined with our unmatched customer service protocols will provide you with the comfort and assurance of knowing that your in-car camera needs are well taken care of.

Digital Ally has been successfully involved in the implementation of a wide variety of Digital In-Car Camera Solutions from the State Police level, national law enforcement agencies, (such as Mexico and Turkey) as well as county and municipal agencies throughout the United States. Over the past few years, Digital Ally Inc. has dominated the law enforcement industry and currently we are proudly represented in all 50 states and over 90 countries. We have over 50,000 units installed in vehicles throughout the world, while working with over 6,000 law enforcement agencies. Our sole business is still dedicated to designing, manufacturing, and selling quality, leading edge digital video systems and related products. We understand the work, dedication, and commitments involved and stand ready to perform all the tasks required within the scheduled time period.

Digital Ally's Digital In-Car Video Systems incorporate technology that is so advanced and so small that the entire digital video system is integrated into a rear-view mirror, keeping it easy to access without occupying unnecessary space. Simply remove the factory mirror in any vehicle and install the Digital Ally DVM-800 in-car video system. The video monitor is located behind a high quality "one-way" mirror so that when it's not in use, it's invisible. The DVM-800 system includes an external 12x optical zoom forward facing camera to provide zoom and greater positioning control. The system includes a 2 or a 5 year warranty and residual buy back value. Additional information is enclosed.

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
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Board Approved
Oct. 19, 2015
MC

9 October 2015

District 1 Supervisor John Bell Crosby
District 2 Supervisor John Howland
District 3 Supervisor Gerald Steen
District 4 Supervisor Karl Banks
District 5 Supervisor Paul Griffin

Subject: Authority to advertise with restrictive specifications for one or more L-3 Mobile Vision In-Car Video Camera Systems

Gentlemen:

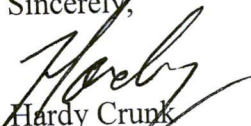
The Madison County Sheriff's Department plans to order 14 new vehicles. It will also need to purchase an in-car video camera system for most, if not all, of the vehicles.

The Sheriff's department currently uses the L-3 Mobile Vision In-Car Video Camera System in its patrol cars, a L-3 Mobile Vision server and back-up storage system, and L-3 outdoor wireless access points for transfer of video from the patrol cars to the server. The new in-car camera system must to be compatible with the current equipment.

To be compatible with the current equipment, the specifications must be restricted to the L-3 Vision Flashback 3 In-Car Video System.

I recommend that the board authorize advertising with restrictive specifications for one or more L-3 Mobile Vision Flashback 3 In-Car Video Camera Systems with accessories and peripheral equipment.

Sincerely,


Hardy Crunk
Purchasing Clerk